

## DANCE IT UP!

### Tuition Rates and Fees 2021-2022

Weekly Classes (Wednesday 9/8/2021 – Saturday 6/11/2022) 37 weeks

Dance 'N Play® (Wednesday 9/8/2021 – Saturday 6/18/2022) 38 weeks

Pointe Variations (Runs 30 weeks ending 4/15/22)

All classes are offered in-studio or via live zoom. The tuition is the same.

Class hours per week	Weekly Rate	Annual Tuition 37 weeks	
1	\$20.00	\$740.00	Each additional hour costs \$19.00.
1.25	\$23.75	\$878.75	We offer a 3% discount for classes totaling more than 3 hours per week.
1.5	\$28.50	\$1054.50	We offer a 5% discount for classes totaling more than 5 hours per week.
2	\$38.00	\$1406.00	Class hours are calculated by family, not individual dancers.

Registration for the 2021-2022 dance season opens on March 15, 2021. We are offering a Paid In Full tuition discount of 7%, by May 15<sup>th</sup>. Our 2021-2022 dance season classes begin on September 8, 2021 and conclude with our Spring Dance Recital on June 11, 2022 and Dance 'N Play® parties on June 18, 2022. Tuition charges begin on June 1<sup>st</sup> 2021 or upon enrollment if you register after June 1, 2021.

Annual tuition is calculated based on the number of weeks a student is enrolled. This amount is divided into equal monthly payments; the first payment is due upon enrollment, payments continue on the 1<sup>st</sup> of each month, and the final payment is due on May 1, 2022. (Example: If you register on or before June 1, 2021, payments are calculated over 12 months; if you register July 1, 2021 payments are calculated over 11 months; August 1, 2021, payments are calculated over 10 months; and so on.) **We offer ongoing enrollment.** Your tuition will be calculated based on the number of weeks you are enrolled in class(es) if you join after the start date.

To facilitate our administrative processes, we request that everyone register online at [www.danceitup.com](http://www.danceitup.com). Our methods of payment are credit card or Automated Clearing House (ACH) through your bank. To be enrolled in a class, we must have either your credit card or ACH information. This will allow us to charge a \$50.00 registration fee to your card at the time of registration and automatically withdraw monthly payments on the first of each month. Please inform us of any changes to your payment information to avoid late charges.

### Fees:

**Registration (non-refundable) \$50.00 per student**

Class sizes are limited; the registration fee reserves your child's place in class and includes a 25 Years of Dance It Up! t-shirt and a reusable tote bag to be given to the student at their first class.

**Costume fees:** (non-refundable after Nov. 1, 2021)

\$100.00 per Dance 'N Play® class or \$100.00 for each class performing in the spring dance recital  
Costume fees for dancers in multiple classes will be spread out over several months with the first payment being July 1, 2021  
All costume payments are due by 11/1/2021  
\$115.00 for registrations after 1/10/2022  
\$100.00

**Dance Team Costume Rental Fee**

**Spring Dance Recital Production Fee (Intro+)**

\$70.00 per family includes recital t-shirt(s) and link to download show

**Nutcracker Fee** (due at time of Nutcracker registration) includes a t-shirt and link to download the performance

\$400.00 MUST BE registered for the 2021-2022 dance year

**Nutcracker Dance Team Fee** (due at time of registration)

\$350.00 for each additional family member

**Nutcracker Performance Ticket Purchase Requirement**

\$200.00 if not auditioning for additional roles (includes t-shirt and link)

\$120.00 for 6 performance admission tickets due 11/1/2021

**Referral Program:** We love referrals! If you have a student enrolled and you refer a new dance family to us, both accounts will receive a \$25.00 tuition credit when the new student registers!

**Penalty fees:**

10 days past due fee: \$25.00

Returned check fee: \$30.00

### Class Make-up / Refund Policy:

Make-ups are available for classes missed due to illness, inclement weather or holidays. Arrangements for make-up classes must be made in advance by calling the office to reserve a space in an alternate class. Failure to call in advance may result in our inability to accommodate your request. If your dancer misses two consecutive classes after recital choreography instruction has begun, they may be required to take a 30 minute private make-up lesson at the discretion of the instructor. Deadline for all make-up classes is April 15, 2022. We do not count school vacation weeks as part of the dance season, therefore no make-ups are needed.

**There are no refunds for registration fees, classes, workshops, parties, performance tickets or Sugarplums merchandise. Costumes fees will not be refunded after November 1<sup>st</sup>.** In the event of a withdrawal, students may opt to make-up missed classes or complete the number of classes paid (within the current season). There are no refunds, account credits, or transfer of payments to another class or family member for unused classes. Dance It Up! must be notified in writing via email or hard copy when a student adds or withdraws from classes.